





PROMOTING BIODIVERSITY CONSERVATION, THE SUSTAINABLE USE OF NATURAL RESOURCES, MITIGATION OF AND ADAPTATION TO CLIMATE CHANGE

An Introduction to the eco.business Fund

CONFIDENTIAL

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eco.business Fund

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About the
eco.business Fund

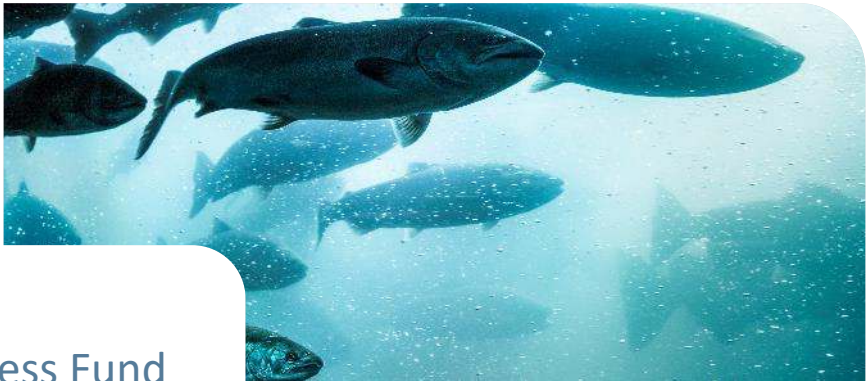
MISSION

The fund aims to promote business and consumption practices that contribute to **biodiversity conservation**, the sustainable use of **natural resources**, and to mitigate **climate change** and adapt to its impacts. The Fund currently operates in **Latin America and the Caribbean**, and **sub-Saharan Africa** and may expand to other regions.

Agriculture and Agri-processing



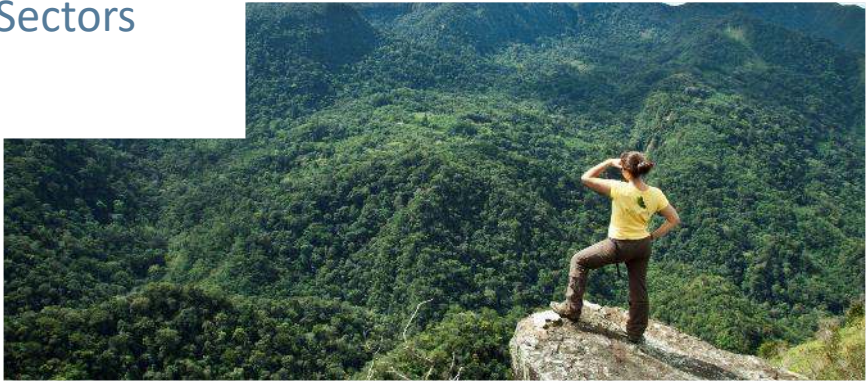
Fisheries and Aquaculture



eco.business Fund
Priority Sectors



Forestry



Tourism

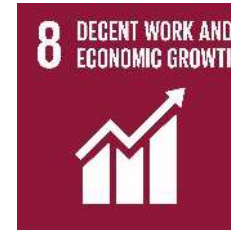
CONTRIBUTION TO THE SUSTAINABLE DEVELOPMENT GOALS



The fund contributes to strengthening **productive and sustainable food production**.



The fund contributes to production practices that enhance **efficiency of water use** and **reduce the contamination of water streams**.



The fund contributes to **fair jobs and long-term growth** by supporting sustainable businesses.



The fund contributes to the adoption of more **sustainable production practices**.



The fund contributes to **mitigate climate change** and to **become more resilient to its effects**.



The fund contributes to **sustainable fisheries practices** and the protection of **aquatic ecosystems**.



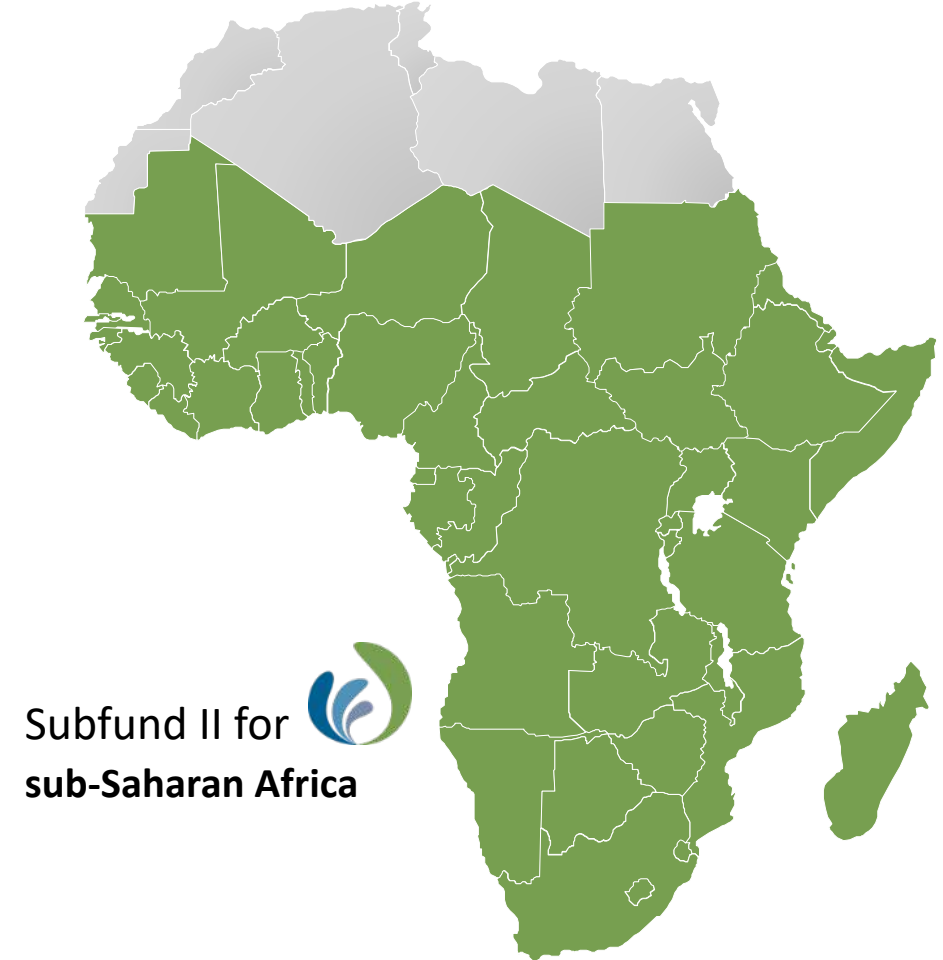
The fund contributes to **sustainable forest management**, forest landscape restoration and **sustainable farming practices**.



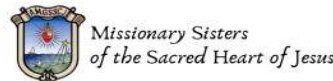
The fund mobilizes resources and supports **strengthened (public private) partnerships for sustainable development**.

REGIONS THE FUND SERVES

Two independent subfunds – one mission



THE FUND AND ITS INVESTORS



The eco.business Fund was created in 2014 as a joint initiative of partners seeking to strengthen the role of the private sector in biodiversity conservation.



Legal Form:
Luxembourg-based
specialized investr
fund (SICAV-SIF)

The eco.business Fund
falls under Article 9 of
the Sustainable Finance
Disclosure Regulation
(SFDR). For relevant
disclosures, visit the
fund website:
<https://www.ecobusiness.fund/en/investors>

Proven Excellence





MAKING THE DIFFERENCE

On the Spot

- Active in the most biodiverse countries in the region
- Products tailored to best serve local partners
- Physical presence in the region

Excellent Expertise

- Professional management
- Performance incentives
- Efficient structure

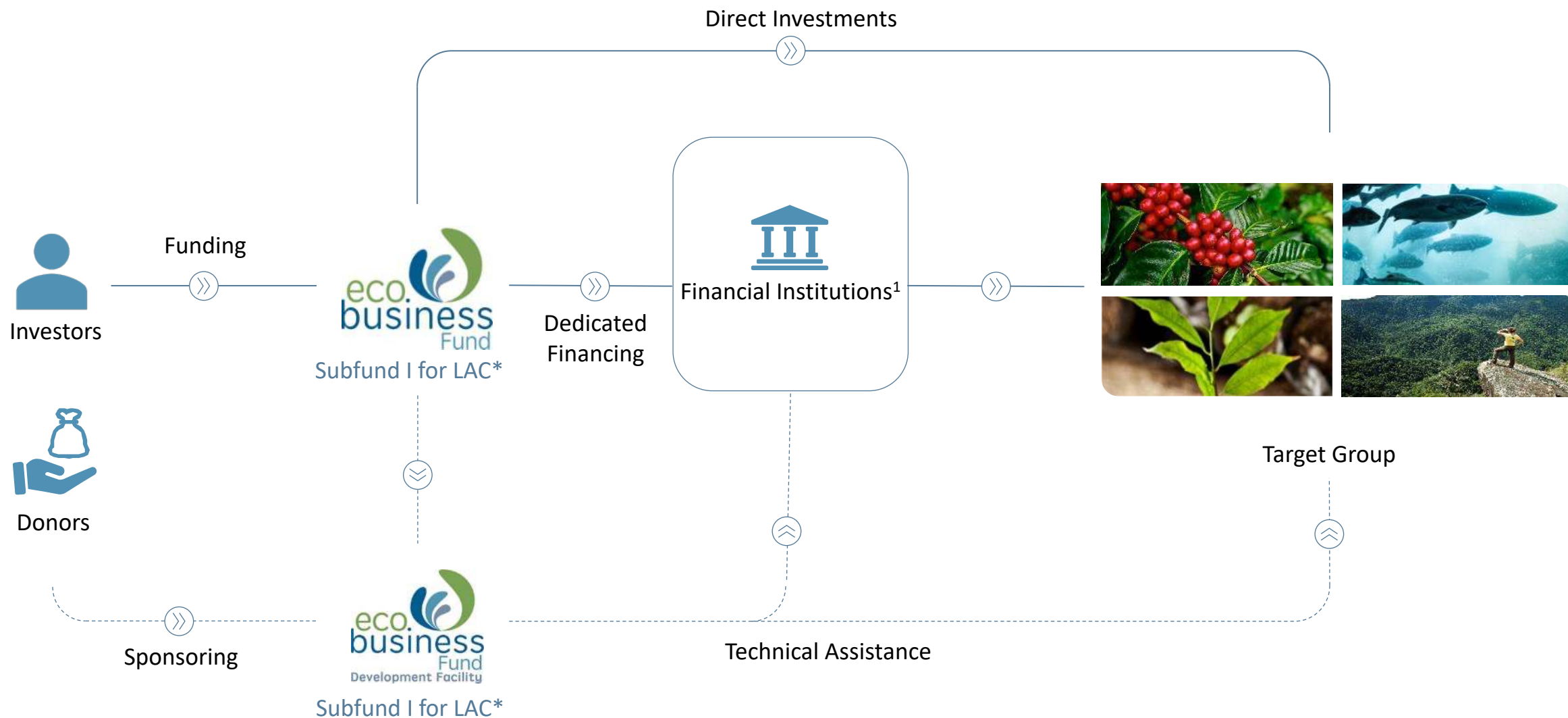


02

Organization of the
eco.business Fund

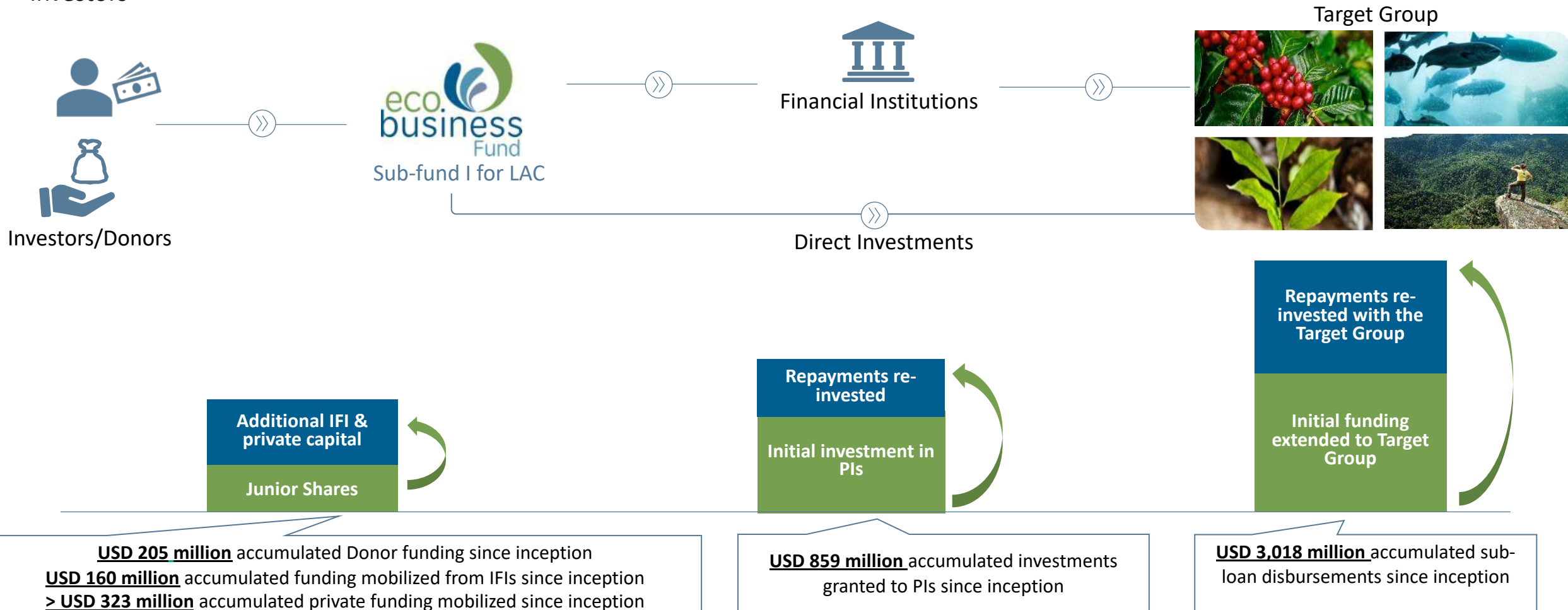
FLOW OF FUNDS

ECOBUSINESS SUBFUND I FOR LATIN AMERICA & THE CARIBBEAN*



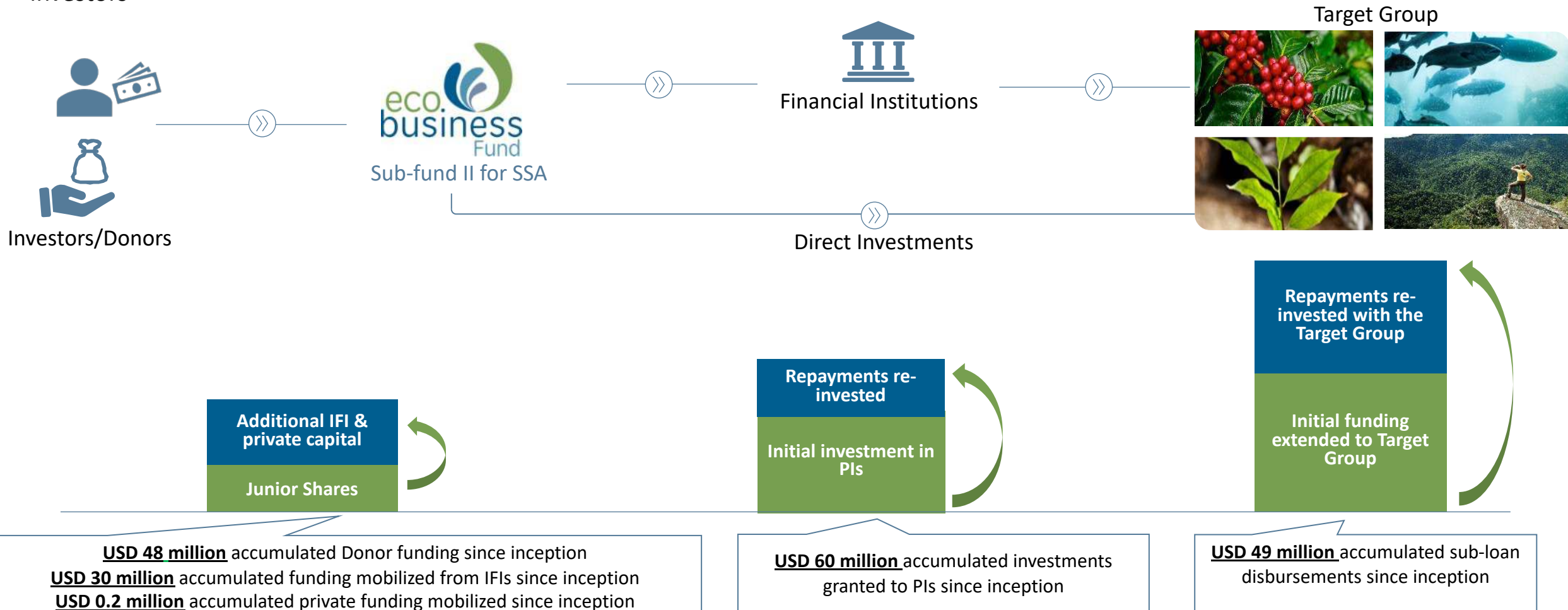
AS IN EBF LAC, JUNIOR SHARES HAVE CATALYTIC EFFECT ON SUB-LOANS

In EBF LAC, USD 205m in Junior Shares enabled USD 3 billion in end-borrower financing and mobilized over USD 323 million from private investors



AS IN EBF SSA, JUNIOR SHARES HAVE CATALYTIC EFFECT ON SUB-LOANS

In EBF SSA, USD 48m in Junior Shares enabled USD 49 billion in end-borrower financing and mobilized over USD 0.2 million from private investors



FINANCING INSTRUMENTS



Dedicated Financing¹



- Senior loans
- Subordinated debt
- Promissory notes
- Time deposits
- Certificates of deposits
- Subscription to bond issues
- Term enhancement instruments (e.g., stand-by facilities)
- Co-investments
- Stand-by letters of credit
- Guarantees

Direct Financing



- Senior loans
- Subordinated debt (including mezzanine and quasi-equity instruments)
- Promissory notes
- Subscription to bond issues
- Co-investments
- Guarantees

This is a selection of financing instruments which are available for both subfunds.

¹ Investments via financial institutions (both subfunds) and real-sector intermediaries (applicable only for the eco.business Subfund II for sub-Saharan Africa)

BENEFITS FOR PARTNERS INSTITUTIONS



Dedicated Financing¹



Type of Partners

- Strong financial institutions with willingness and capacity to reach target group
- Real-sector intermediaries such as commodity buyers and traders interested in boosting the sustainability of their supply chains²

Benefits

- Larger scale and efficiency through use of local finance/corporate infrastructure
- Making biodiversity finance a mainstream product

Instruments

- Mostly senior debt (in select cases, subordinated debt)

Direct Financing



- High-impact projects/businesses in target countries

- Direct support of target beneficiaries

- Short-term to long-term debt instruments

¹ Investments via financial institutions and real-sector intermediaries

² Applicable to the eco.business Subfund II for sub-Saharan Africa only

ELIGIBILITY CRITERIA FOR THE FINAL TARGET GROUP



Final borrowers typically meet one of the following conditions:

1

Certified Producers

The final borrower has to hold one of the more than 30 certifications for sustainable production approved by the fund including:

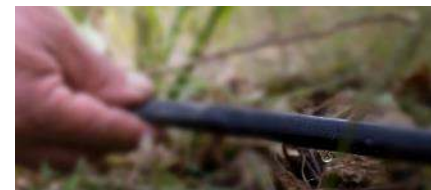
- Rainforest Alliance
- Fairtrade International
- Forest Stewardship Council

2

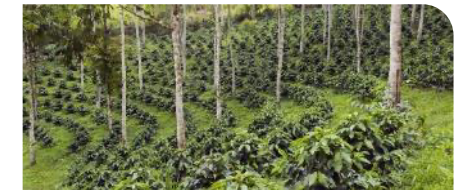
“Green List” Activities

Funded activities must be included in a list of specific uses with a significant positive impact on conservation, such as:

Purchase and installation of water-saving drip or micro-sprinkler irrigation systems



Renewal or establishment of cocoa plantations and shade-grown coffee under agroforestry systems

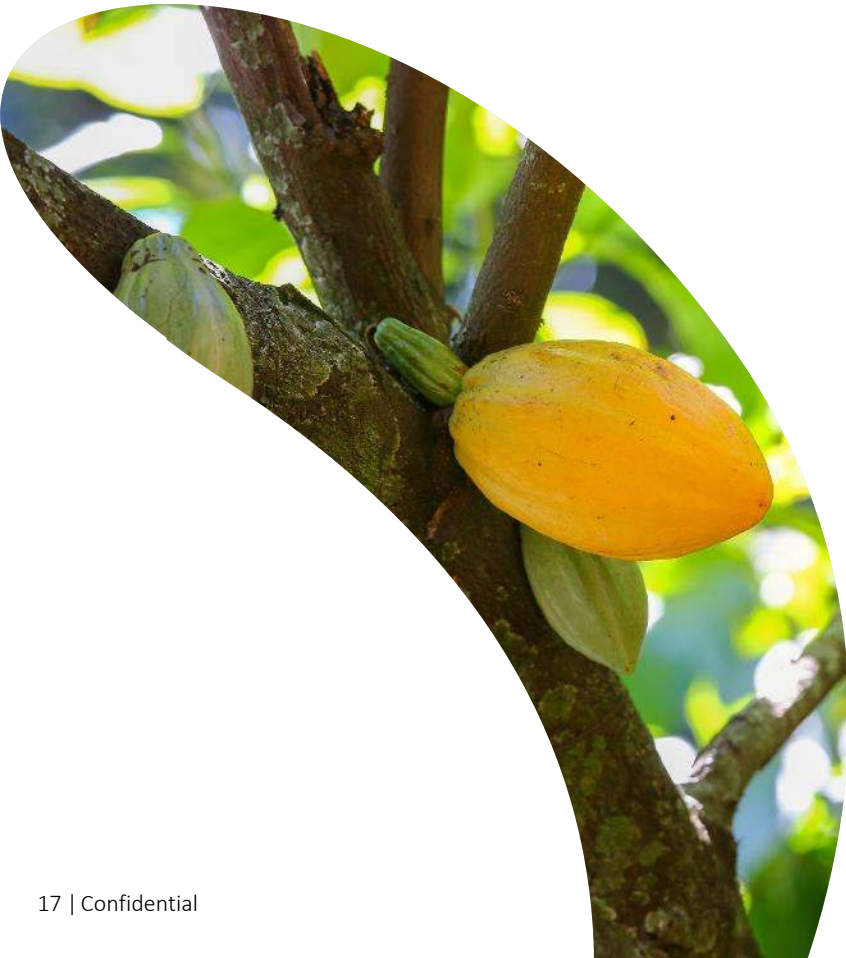


Infrastructure and equipment required to produce compost and organic fertilizers



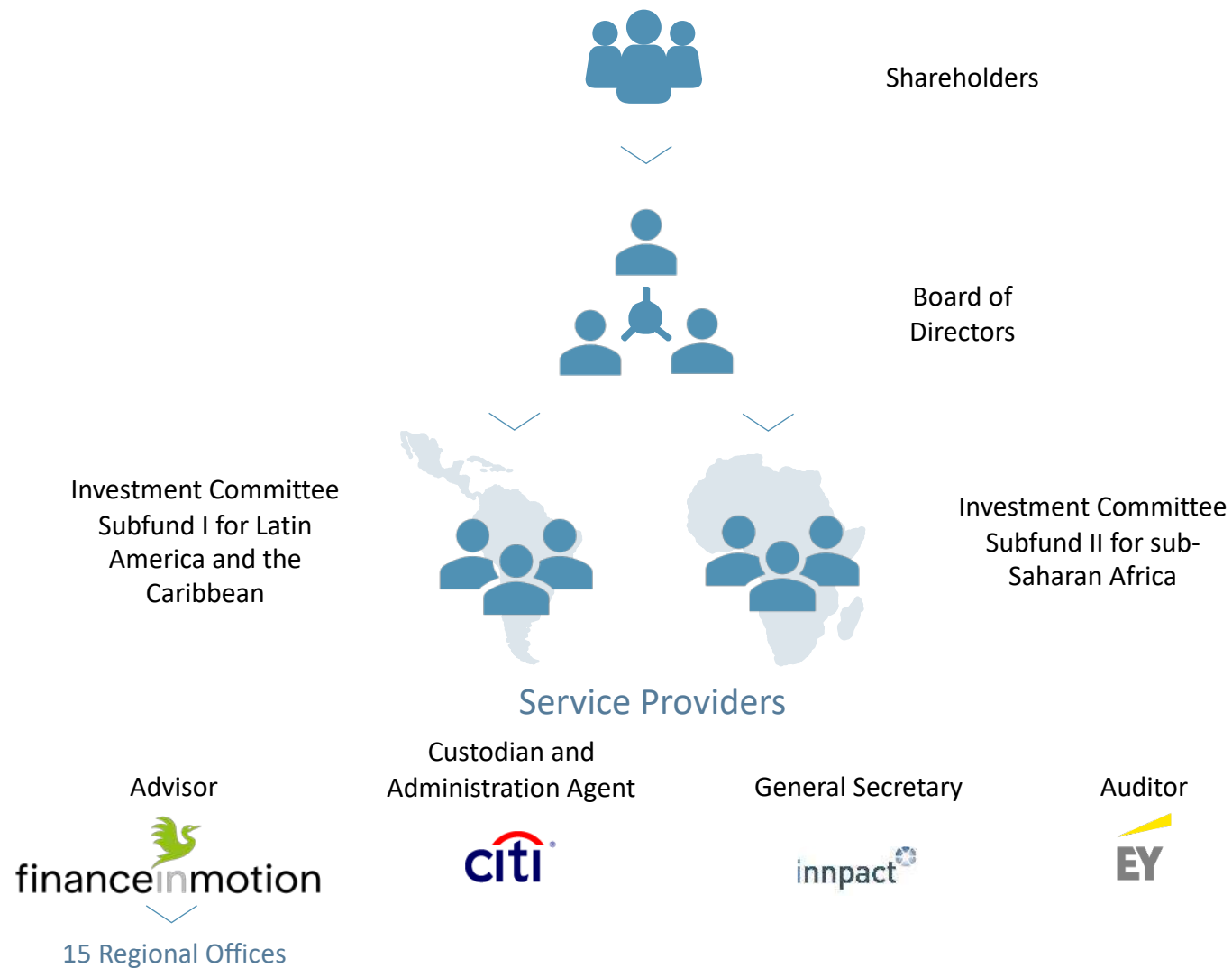
Water filtration systems to promote water purification and soil quality

IMPACT ASSESSMENT APPROACH



Impact assessment is a key component of our work. The fund combines a range of data sources to track progress against its key performance indicators.

GOVERNANCE IS BASED ON A SOLID FOUNDATION AND TRANSPARENT PROCESSES





03

The eco.business
Development Facilities

MAXIMIZING IMPACT THROUGH TECHNICAL ASSISTANCE

Two independent Development Facilities – aligned objectives



Main Objectives of the eco.business subfunds' Development Facilities

- Support fund's mission and strategic direction
- Enhance and evaluate the fund's final impact
- Create synergy effects with investments

Offering Different Types of Technical Assistance (TA)

- Sector TA
- Research & Development, Impact Assessment
- Individual TA for:
 - Financial Institutions
 - Real-Sector Intermediaries¹
 - End Borrowers

Governance Structure of the eco.business Development Facilities



Donors to the eco.business Development Facilities



Development Facility Committees

Service Providers

Technical Assistance Manager



Fiduciary Agent



TOPICS





04

The eco.business Fund
in Figures

If needed – cross fund alignment required

OUR FINAL ENVIRONMENTAL AND SOCIO-ECONOMIC IMPACT

Since its inception in December 2014, the eco.business Fund has contributed to:



923,500 hectares

61,900 hectares*
of farmland under
sustainable
Management



23.5 million tons

2.1 million tons*
of absolute CO2 stock
maintained by agroforestry
and forestry systems



4.8 million m3
of irrigation water saved



617,200
50,100 jobs*
direct jobs supported



500 hectares
of soil erosion avoided



451,100 hectares

33,500 hectares*
of farmland under soil
conservation practices



143,700 liters
1,300 liters*
of agrochemicals prevented

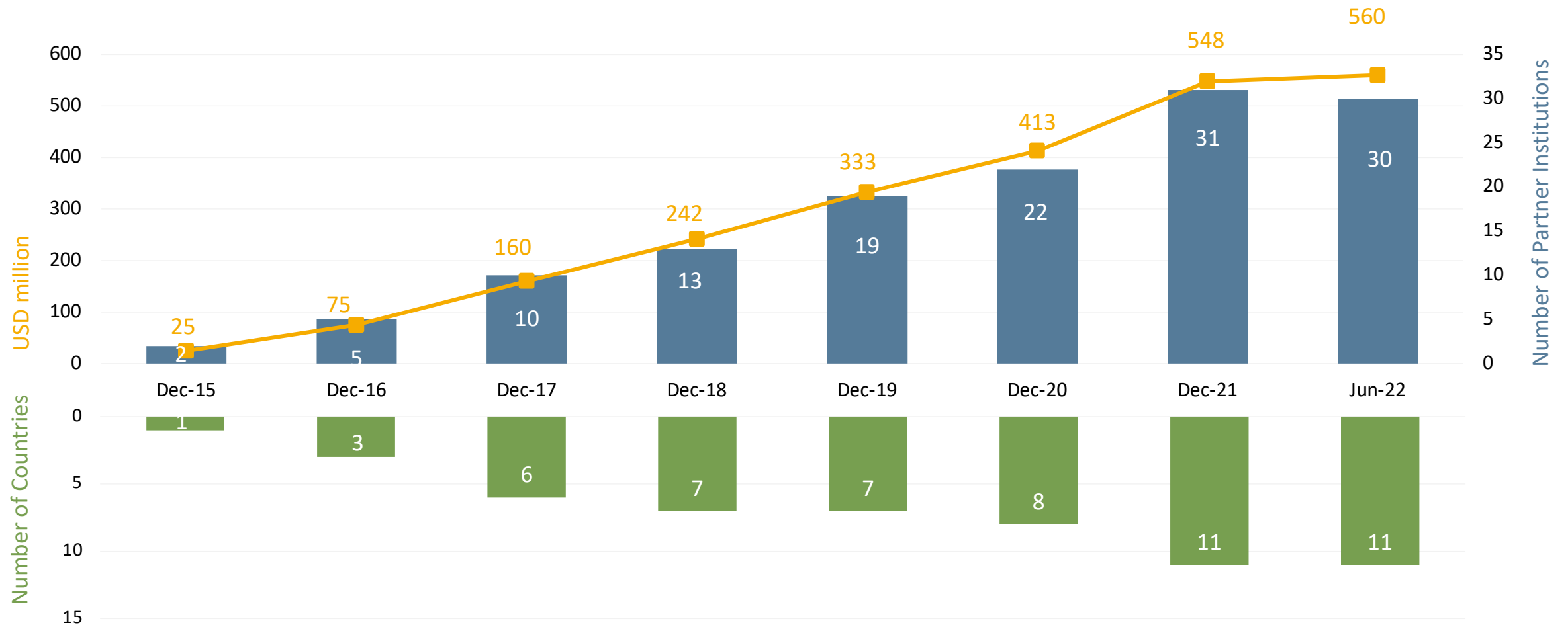


287,400 m3
33,600 m3*
liquid waste treated or
recycled

*Additional impact mobilized by facilitating private sector financing for biodiversity conservation through the use of loan participations as an innovative alternative to get new investors to support the eco.business Fund in its mission.

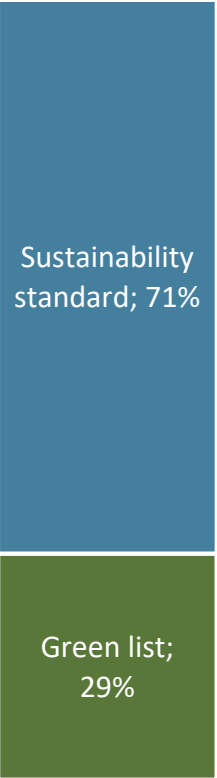
All figures as of June 30, 2022 based on the activities of eco.business Subfund I for Latin America and the Caribbean

SUBFUND I FOR LATIN AMERICA & THE CARIBBEAN COMMITTED INVESTMENT PORTFOLIO, NUMBER OF PARTNER INSTITUTIONS AND COUNTRIES

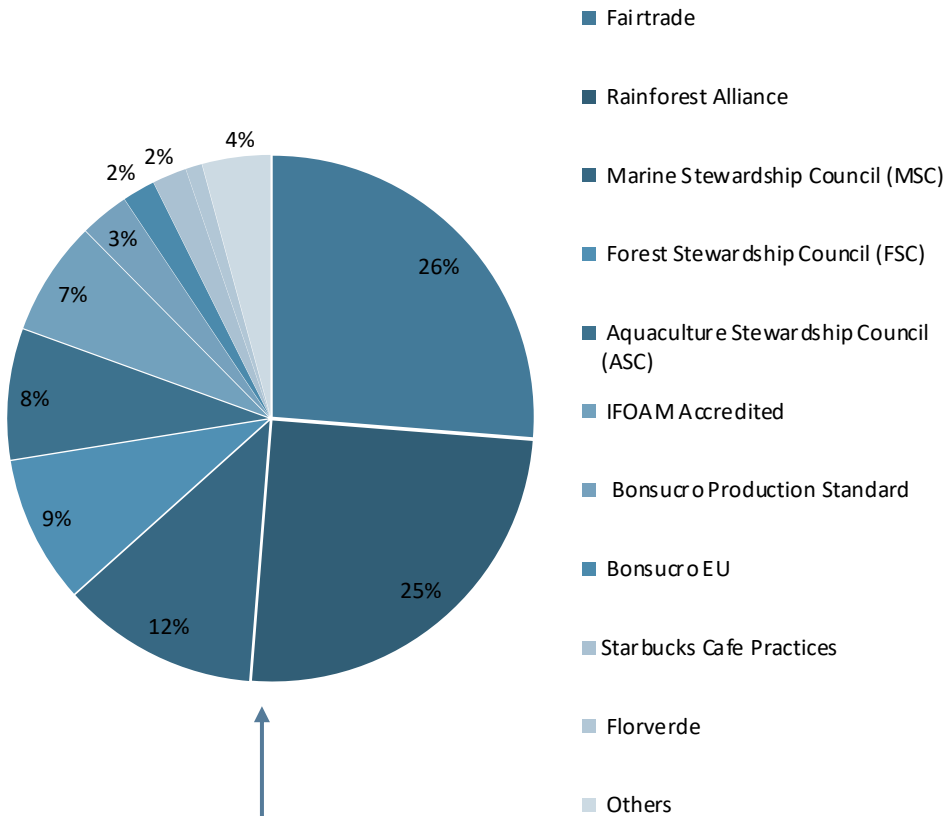


PORTFOLIO BREAKDOWN

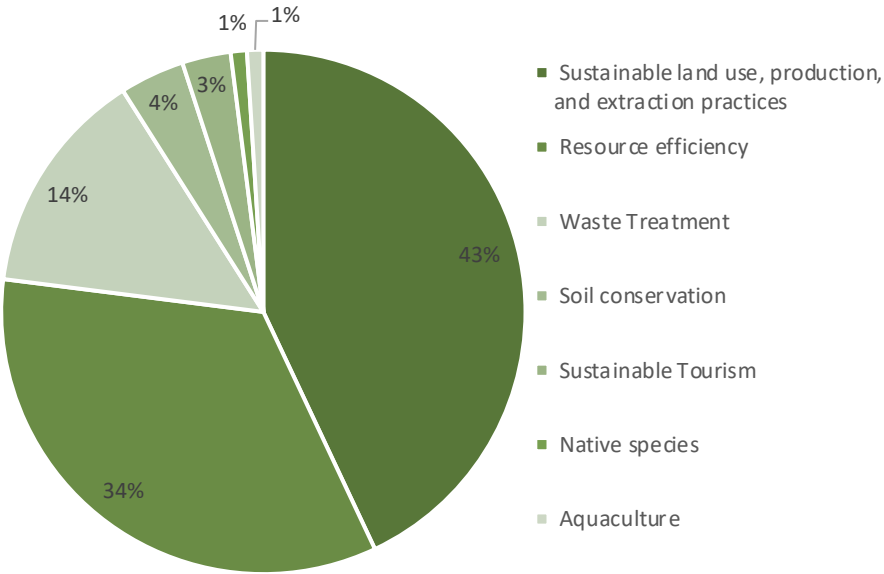
Sub-loans by Measure



Sub-loans by Sustainability Standard



Sub-loans by Green List



Initiated by



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